

fidiaholding s.p.a.

Corporate Presentation



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About Fidia Holding

- ▶ Fidia Holding SpA – a private investment company, born from an entrepreneurial culture and a rich, trusted 20+ year history
- ▶ Originally the holding company for Fidia Farmaceutici SpA – one of Italy's largest pharmaceutical firms
- ▶ Private & Public – a hybrid, non-fund Private Equity/Holding Company operating as a Family Office
- ▶ Global Organization– investments on three continents and with corporate offices in the US and Italy



What Does Fidia Holding Do?

- ▶ Global Diversification of Investments – in markets with high growth & attractive levels of profitability
- ▶ Fidia Holding Approach – focused on growth capital opportunities
- ▶ An Active Investment Company – focused on identifying, managing and ultimately selling industrial and financial investments in Europe, the US and emerging markets
- ▶ Growth Capital Not Venture Capital – for a diverse range of companies with growth potential and already developed business models / consistent cash flow / earnings / nominal debt who need support to grow and expand their business



Fidia Holding's Competitive Edge

- ▶ Entrepreneurial Approach – Fidia Holding is a financial organization with a holistic approach
- ▶ Meets Stability & Growth Needs – Fidia Holding provides Best-In-Class financial / managerial resources & business networks
- ▶ Strong Institutional Equity & Credibility – Fidia Holding delivers such benefits to the portfolio companies
- ▶ Flexibility in Investing – Fidia Holding can be:
 - an Active Investor – involved in the day to day operations
 - a Passive Investor – not a participant in the company's management, but having a potential strategic value
 - an Opportunistic Investor – capturing unrealized value



...Fidia Holding's Competitive Edge

- ▶ Valuable Global Network – high level private & governmental resources, strong working relationships with worldwide government organizations, multi-lateral agencies, international financial institutions, and world banks.
- ▶ European Bank for Reconstruction and Development (EBRD) loan recipient.
 
- ▶ Highly Seasoned/Versatile Team – scalable operational, hands-on involvement as needed with the day-to-day operations management team of the portfolio companies
- ▶ Strategically & Geographically Diversified Portfolio – in three industry sectors and growing
- ▶ 20+ Years of Business Successes – backed by a unique and rich heritage



Investment Companies & Industries

ENERGY	FINANCIAL SERVICES	REAL ESTATE	OTHER INDUSTRIES
fidiaambiente s.r.l.	fidiacapital llc	PRINCEGATE CORPORATION	DOCKINGS
Hydro Power Plant Korca	CAIS Capital Integration Systems LLC	DERIMM S.p.A.	hint DRINK WATER, NOT SUGAR
AB SolarPower srl SOLD	MORROW SODALI	Howard Hughes SOLD THE HOWARD HUGHES CORPORATION	VILLA D'ESTE LAGO DI COMO
CiPower SOLD	PATRIOT NATIONAL BANK	NY Art Residences Holdings LLC SOLD	YACHTICO
	SIENA LENDING GROUP		fidia farmaceutici s.p.a. SOLD
	VENETO BANCA		dialco SOLD NUTRIZIONE E BENESSERE
	Banca Popolare di Vicenza SOLD		neustar SOLD
	Higher One SOLD A shared course for success		USG SOLD
	MC SQUARE SOLD		

AB SolarPower: A Success Story.

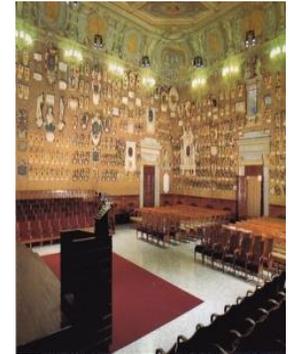
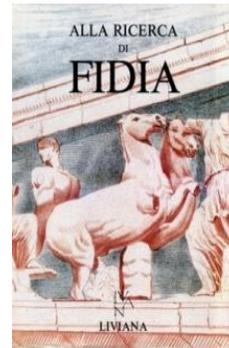
Fidia Holding As An Active Investor

- ▶ In 2010, Fidia Holding identified an attractive opportunity in the European renewable space
- ▶ Capitalizing on its experience and contacts, Fidia Holding set up AB SolarPower and implemented a results oriented strategy
- ▶ Flexibility and careful cost control were key factors in its successful navigation through the rapidly evolving competitive and regulatory landscape
- ▶ In direct response to the needs of the local community, AB SolarPower now produces and supplies green energy to 2,000 families while also providing local employment opportunities
- ▶ In just 2 years, AB SolarPower went from inception to full operation, reaching 85% EBITDA margin and net after-tax, after debt servicing cash flow margin of 35%
- ▶ After 7 years, AB SolarPower has been successfully divested



Giving Back

- ▶ Art donations
- ▶ Architectural restoration
- ▶ Publication of fine arts books
- ▶ Supporter:



American Friends of MAXXI Inc.
 American Italian Cancer Foundation
 Casita Maria Center for Arts & Education in the Bronx
 Fondazione Opere Immacolata Concezione
 Fondazione per la Ricerca Biomedica Avanzata
 Henry Street Settlement
 Metropolitan Opera Guild





www.fidiaholding.com

