

**fidia**holding s.p.a.

# Corporate Presentation



# Table of Contents

- ▶ About Fidia Holding
- ▶ What Does Fidia Holding Do?
- ▶ Fidia's Competitive Edge
- ▶ Portfolio Companies & Industries
- ▶ AB SolarPower: Fidia Holding Success Story
- ▶ Giving Back



# About Fidia Holding

- ▶ Fidia Holding SpA – a private investment company, born from an entrepreneurial culture and a rich, trusted 20+ year history
- ▶ Originally the holding company for Fidia Farmaceutici SpA – one of Italy's largest pharmaceutical firms
- ▶ Private & Public – a hybrid, non-fund Private Equity/Holding Company operating as a Family Office
- ▶ Global Organization– investments on three continents and with corporate offices in the US and Italy



# What Does Fidia Holding Do?

- ▶ Global Diversification of Investments – in markets with high growth & attractive levels of profitability
- ▶ Fidia Holding Approach – focused on growth capital opportunities
- ▶ An Active Investment Company – focused on identifying, managing and ultimately selling industrial and financial investments in Europe, the US and emerging markets
- ▶ Growth Capital Not Venture Capital – for a diverse range of companies with growth potential and already developed business models / consistent cash flow / earnings / nominal debt who need support to grow and expand their business




# Fidia Holding's Competitive Edge

- ▶ Entrepreneurial Approach – Fidia Holding is a financial organization with a holistic approach
- ▶ Meets Stability & Growth Needs – Fidia Holding provides Best-In-Class financial / managerial resources & business networks
- ▶ Strong Institutional Equity & Credibility – Fidia Holding delivers such benefits to the portfolio companies
- ▶ Flexibility in Investing – Fidia Holding can be:
  - an Active Investor – involved in the day to day operations
  - a Passive Investor – not a participant in the company's management, but having a potential strategic value
  - an Opportunistic Investor – capturing unrealized value



# ...Fidia Holding's Competitive Edge

- ▶ Valuable Global Network – high level private & governmental resources, strong working relationships with worldwide government organizations, multi-lateral agencies, international financial institutions, and world banks.
- ▶ European Bank for Reconstruction and Development (EBRD) loan recipient.
 
- ▶ Highly Seasoned/Versatile Team – scalable operational, hands-on involvement as needed with the day-to-day operations management team of the portfolio companies
- ▶ Strategically & Geographically Diversified Portfolio – in three industry sectors and growing
- ▶ 20+ Years of Business Successes – backed by a unique and rich heritage



# Investment Companies & Industries

ENERGY	FINANCIAL SERVICES	REAL ESTATE	OTHER INDUSTRIES
			
			
			
			
			
			
			
			
			

# AB SolarPower: A Success Story.

## Fidia Holding As An Active Investor

- ▶ In 2010, Fidia Holding identified an attractive opportunity in the European renewable space
- ▶ Capitalizing on its experience and contacts, Fidia Holding set up AB SolarPower and implemented a results oriented strategy
- ▶ Flexibility and careful cost control were key factors in its successful navigation through the rapidly evolving competitive and regulatory landscape
- ▶ In direct response to the needs of the local community, AB SolarPower now produces and supplies green energy to 2,000 families while also providing local employment opportunities
- ▶ In just 2 years, AB SolarPower went from inception to full operation, reaching 85% EBITDA margin and net after-tax, after debt servicing cash flow margin of 35%
- ▶ After 7 years, AB SolarPower has been successfully divested





# Giving Back

- ▶ Art donations
- ▶ Architectural restoration
- ▶ Publication of fine arts books
- ▶ Supporter:

American Friends of MAXXI Inc.

American Italian Cancer Foundation

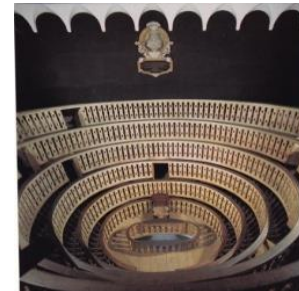
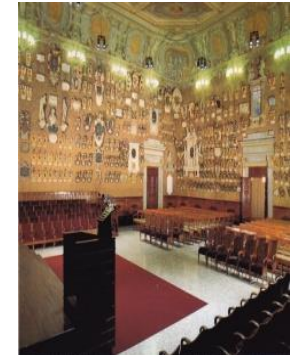
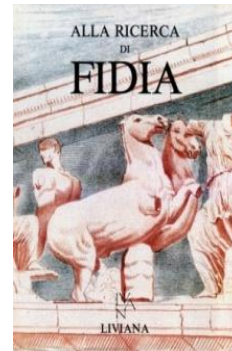
Casita Maria Center for Arts & Education in the Bronx

Fondazione Opere Immacolata Concezione

Fondazione per la Ricerca Biomedica Avanzata

Henry Street Settlement

Metropolitan Opera Guild





[www.fidiaholding.com](http://www.fidiaholding.com)

